Top 5 Reasons to File UCCs

Are reducing your DSO, mitigating risk and improving working capital not enough reasons to file UCCs?

Well, here are _5 more reasons_ why UCCs are the way to go!

1 — Sell More!

Having protection over your accounts receivable allows you to extend larger credit lines and, thus, sell your products and/or services to accounts that were previously out of reach.

Staying competitive isn't always about having the lowest prices. Perhaps your unsecured competitor simply isn't willing to sell to a large account due to the associated risk.

2 — Fewer Write-offs!

Fewer write-offs lower the costs associated with your product. Lower costs mean you can sell your product at a lower price while maintaining viable profit margins. It's simple!

More sales + stable profit margins = 😀😀😀

3 — Everyone's Doing It!

Believe it or not, UCCs are a common practice in today's business world. Creditors of all sizes, in all industries, are taking steps to secure their interest. You don't want to miss out!

4 — Low Cost!

UCCs are relatively low cost, require little long-term maintenance and provide ample benefits in the case of customer bankruptcy or default.
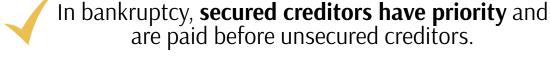
No catch and no cost to your debtor! Filing a UCC doesn't require anything except for your debtor's signature and _will not_ negatively affect their credit.

5 — Because You Can!

As a creditor, you have the right to protect your interests. So, why risk it?

If your debtor files for bankruptcy protection, or defaults on the terms within your agreement, a properly perfected security interest elevates your company to a secured creditor position.
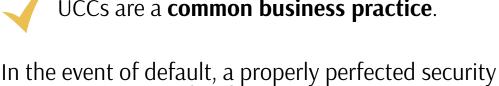
Check the Facts!

✓ In bankruptcy, **secured creditors have priority** and are paid before unsecured creditors.

✓ UCCs **will not impair** your debtor's **credit rating**.

✓ UCCs are a **common business practice**.

✓ In the event of default, a properly perfected security interest provides the **right to repossess**.

✓ **UCCs promote sales opportunities** by providing security when selling to marginal accounts.

NCS CREDIT

Want to learn more about the benefits of UCCs, or need assistance filing?

Contact NCS Credit today!