

A half day seminar designed for Credit Professionals

# UCC/LIENS

Presented By: Jerry Bailey, NCS



**BAYMONT INN & SUITES | 3010 Brittany Court | Elkhart, IN 46514**

**Tuesday  
December 11**

**8:00 a.m. – 12:30 p.m.**  
Continental Breakfast 8:00–8:30

**\$139 – Members**  
(One coupon per person)

Registration Deadline: November 27

**\$278 – Nonmembers**

## **UCC Filing Session: 8:30 a.m. – 10:20 a.m.**

- Impact to DSO, Cash Flow, Working Capital
- Overview and Benefits of Secured Transactions
- Basic UCC Filings
- Purchase Money Security Interest Filings
- Chapter 7 and Chapter 11 Bankruptcies
- Types of Filing: Which is Right for Your Situation?
- Leveraging Default
- Who Might Use these Tools?
- Security Agreements and Financing Statements
- Forms and Filing Rules
- Recognizing opportunities to take security
- Questions and Answers

## **Lien and Bond Claim Session: 10:30 a.m. – 12:30 p.m.**

- What are Credit Managers Saying?
- Impact to DSO, Cash Flow, Working Capital
- Justifying the Credit
- A Brief History
- Types of Liens
- Terms, Legal Procedures and Ladder of Supply
- State Laws: Similarities and Differences
- Foreclosure Considerations
- Bonds: Definitions and Types
- Miller Act
- Public Improvement Liens
- Questions and Answers

Attendance at this seminar is worth .4 Continuing Education Units/CCE Recertification points.

**All registrations for NACM Connect educational events are taken online at [www.nacmconnect.org](http://www.nacmconnect.org)**

While registering online, you will have the opportunity to choose your payment method. We are happy to take a credit card online or invoice you. You will also have the opportunity to apply coupons as allowed.

**All payments must be received one week prior to seminar date.**

Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email [info@nacmconnect.org](mailto:info@nacmconnect.org).



**Questions? Contact Kelly Hall at [kelly.hall@nacmconnect.org](mailto:kelly.hall@nacmconnect.org) or call 317.225.4281**