

A half day seminar designed for Credit Professionals

UCC/LIENS

Presented By: Jerry Bailey and
Marla Zurlo, NCS



MARRIOTT COURTYARD | 150 Cranberry Woods Drive | Cranberry Township, PA 16066

Thursday
August 15

8:00 a.m. – 12:30 p.m.
Breakfast 8:00–8:30 a.m.

\$139 – Members
(One coupon per person)

Registration Deadline: August 1

\$278 – Non-members

UCC Filing Session: 8:30 a.m. – 10:20 a.m.

- Impact to DSO, Cash Flow, Working Capital
- Overview and Benefits of Secured Transactions
- Basic UCC Filings
- Purchase Money Security Interest Filings
- Chapter 7 and Chapter 11 Bankruptcies
- Types of Filing: Which is Right for Your Situation?
- Leveraging Default
- Who Might Use these Tools?
- Security Agreements and Financing Statements
- Forms and Filing Rules
- Recognizing Opportunities to Take Security
- Questions and Answers

Lien and Bond Claim Session: 10:30 a.m. – 12:30 p.m.

- What are Credit Managers Saying?
- Impact to DSO, Cash Flow, Working Capital
- Justifying the Credit
- A Brief History
- Types of Liens
- Terms, Legal Procedures and Ladder of Supply
- State Laws: Similarities and Differences
- Foreclosure Considerations
- Bonds: Definitions and Types
- Miller Act
- Public Improvement Liens
- Questions and Answers

Attendance at this seminar is worth .4 Continuing Education Units/CCE Recertification Points.

All registrations for NACM Connect educational events are taken online at www.nacmconnect.org

While registering online, you will have the opportunity to choose your payment method. We are happy to take a credit card online or invoice you. You will also have the opportunity to apply coupons as allowed.

All payments must be received one week prior to seminar date.

Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email info@nacmconnect.org.



Questions? Contact Lillian Novak at lillian.novak@nacmconnect.org or call 847.483.6478