



2020 VIRTUAL SEMINAR AGENDA

UCC Filing Session: 1:00 p.m. - 3:00 p.m. Eastern Time (Part I: Sept. 30 and Part II: Oct. 7)

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| <ul style="list-style-type: none"> • Impact to DSO, Cash Flow, Working Capital • Overview and Benefits of Secured Transactions • PPSA, Canadian Filings and other International Secured Transactions • Basic UCC Filings • Purchase Money Security Interest Filings • Chapter 7 and Chapter 11 Bankruptcies • Types of Filing: Which is Right for Your Situation? • Leveraging Default | <ul style="list-style-type: none"> • Who Might Use these Tools? • A Uniform Code—Similarities and Differences • Security Agreements and Financing Statements • Forms and Filing Rules • Collateral Descriptions • Recognizing Opportunities to Take Security • Reclamation and Administrative Claims • Questions and Answers |
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Mechanic's Lien and Bond Claim Session: 1:00 p.m. - 3:00 p.m. Eastern Time (Part I: Oct. 28 and Part II: Nov. 4)

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| <ul style="list-style-type: none"> • What are Credit Managers Saying? • Impact to DSO, Cash Flow, Working Capital • Justifying the Credit • A Brief History • Types of Liens • Terms, Legal Procedures and Ladder of Supply • Reasons for Filing a Lien • Location and Timing | <ul style="list-style-type: none"> • Seeing the Project Through • Handling Retainage • State Laws: Similarities and Differences • Foreclosure Considerations • Bonds: Definitions and Types • Obstacles • Miller Act • Public Improvement Liens • Questions and Answers |
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REGISTRATION WEB: www.ncscredit.com • PHONE: 800-826-5256

Collection Services | UCC Services | Notice & Mechanic's Lien Services | Education & Resources

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