



2021 VIRTUAL SEMINAR AGENDA

UCC Filing Session: 1:00 p.m. - 3:00 p.m. Eastern Time (Part I: April 28 and Part II: May 5)

- Impact to DSO, Cash Flow, Working Capital
- Overview and Benefits of Secured Transactions
- PPSA, Canadian Filings and other International Secured Transactions
- Basic UCC Filings
- Purchase Money Security Interest Filings
- Chapter 7 and Chapter 11 Bankruptcies
- Types of Filing: Which is Right for Your Situation?
- Leveraging Default
- Who Might Use these Tools?
- A Uniform Code—Similarities and Differences
- Security Agreements and Financing Statements
- Forms and Filing Rules
- Collateral Descriptions
- Recognizing Opportunities to Take Security
- Reclamation and Administrative Claims
- Questions and Answers

Mechanic's Lien and Bond Claim Session: 1:00 p.m. - 3:00 p.m. Eastern Time (Part I: May 26 and Part II: June 2)

- What are Credit Managers Saying?
- Impact to DSO, Cash Flow, Working Capital
- Justifying the Credit
- A Brief History
- Types of Liens
- Terms, Legal Procedures and Ladder of Supply
- Reasons for Filing a Lien
- Location and Timing
- Seeing the Project Through
- Handling Retainage
- State Laws: Similarities and Differences
- Foreclosure Considerations
- Bonds: Definitions and Types
- Obstacles
- Miller Act
- Public Improvement Liens
- Questions and Answers

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729 Miner Road | Cleveland, OH 44143 | 800-826-5256 | www.ncscredit.com