NCS CREDIT

The Basics of The UCC Process

For Webinar Technical Assistance, please call NCS at 800-826-5256 Our presentation will begin shortly



Property pledged as a guarantee of payment for an obligation or loan.





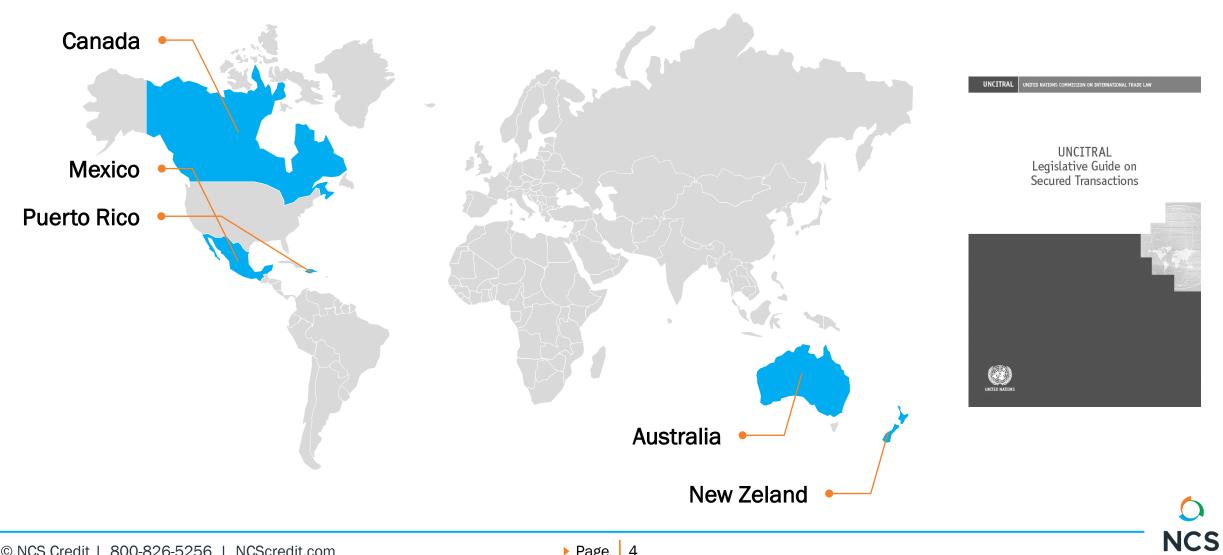
The Uniform Commercial Code

Article 1: General Provisions

- Article 2: Sales
- Article 2A: Leases
- Article 3: Negotiable Instruments
- Article 4: Bank Deposits and Collections
- Article 4A: Funds Transfers
- Article 5: Letters of Credit
- Article 6: Bulk Transfers
- Article 7: Warehouse Receipts, Bills of Lading

- Article 8: Investment Securities
- Article 9: Secured Transactions

The Expanding Code



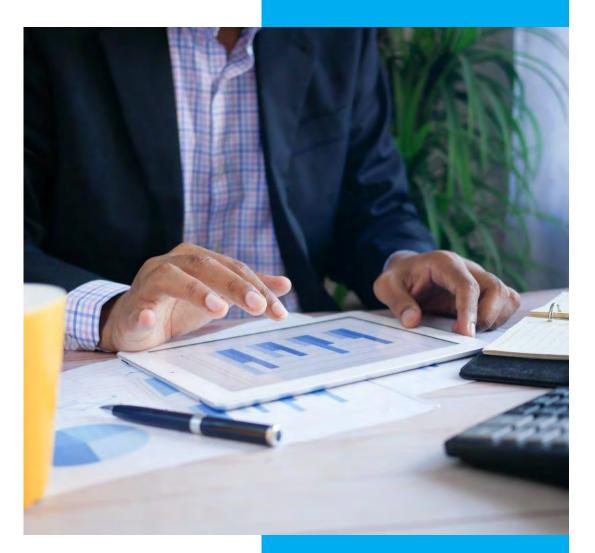
Priority in UCC Filings

Claims are paid based on where they are situated on the claims priority ladder.



Benefits of Secured Transactions

- Secured creditor status in a Chapter 7
- Right of Repossession (PMI)
- Part of the secured creditor team in a Chapter 11
- Generally protected from preferential payment suits
- Public record of debt in case business is sold
- O Public record of ownership of assets





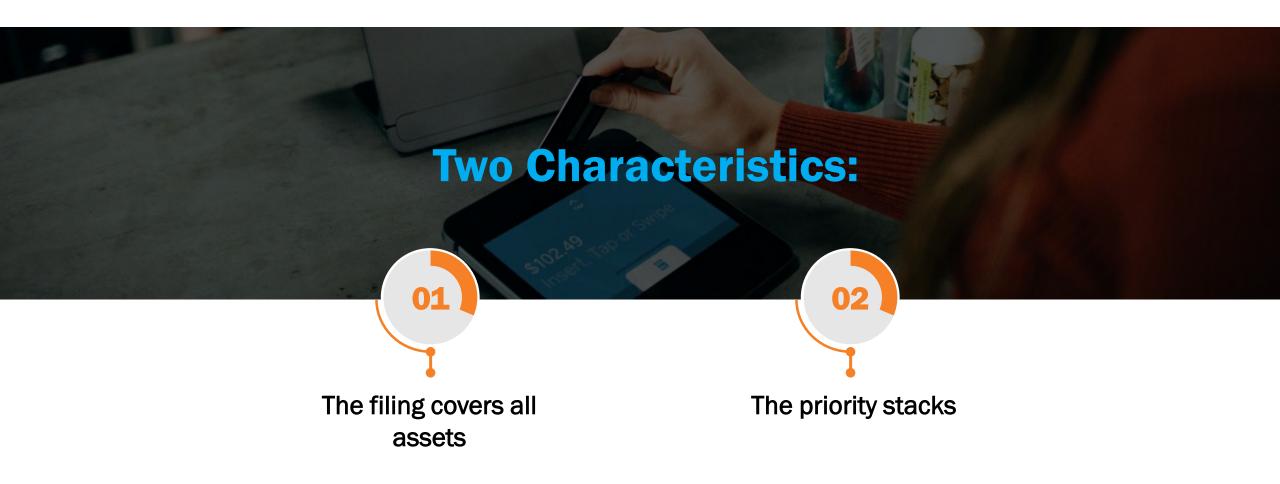


Two Types of UCC Filings

- 1. Blanket, or Basic
- 2. Purchase Money Security Interest



Blanket, or Basic, UCC-1 Filing

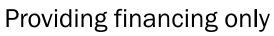


NCS

Who Has Application for a Blanket UCC-1?

Those creditors who are:







Providing services only



Providing materials, inventory, equipment or goods that are quickly used up or resold by the debtor

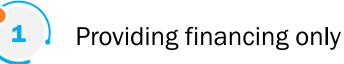
Structuring notes





Who Has Application for a Blanket UCC-1?

Those creditors who are:







Providing materials, inventory, equipment or goods that are quickly used up or resold by the debtor





Promissory Note

PROMISSORY / INSTALLMENT NOTE

FOR VALUE RECEIVED, the undersigned (Borrower) promises to pay to the order of ABC COMPANY, the principal sum of \$100,000 dollars, with interest on the unpaid principal balance from the date of this Note, until paid, at the rate of 12 percent per annum. Principal and interest shall be payable at Cleveland, OH, or such other place as the Note holder may designate, in consecutive monthly installments of Nine Thousand Three Hundred Thirty Five dollars (\$9,335.00) on the First day of each month beginning August 1, 2009). Such monthly installments shall continue until entire indebtedness evidenced by this Note is fully paid, except that any remaining indebtedness, if not sconer paid, shall be due and payable on July 1, 2010.

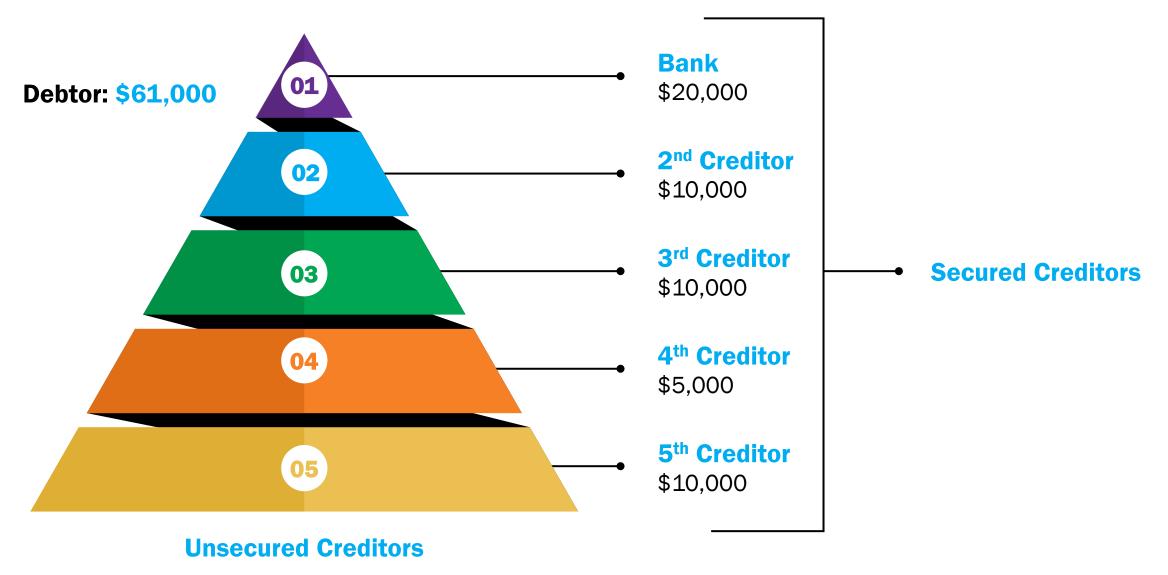
If any monthly installment under this Note is not paid when due and remains unpaid after a date specified by a notice to Borrower, the entire principal amount outstanding and accrued interest thereon shall at once become due and payable at the option of the Note holder. The date specified shall not be less than thirty (30) days from the date such notice is mailed. The Note holder may exercise this option to accelerate during any default by Borrower regardless of any prior forbearance. If suit is brought to collect this Note, the Note holder shall be entitled to collect all reasonable costs and expenses of suit, including, but not limited to, reasonable attorney fees.

Borrower shall pay to the Note holder a late charge of five percent (5%) of any monthly installment not received by the Note holder within ten (10) days after the installment is due.

Borrower may prepay the principal amount outstanding, in whole or in part, at any time, and without penalty.

In consideration for the extension of credit under this note, Borrower hereby grants a secured interest in and assigns to ABC Company the following collateral to secure payment and performance of all debts, liabilities, and obligations of Borrower of any kind whenever and however incurred to ABC Company: All of Borrower's presently owned or hereafter acquired goods, instruments, Chattel paper, documents, accounts, and accounts receivable, together with all proceeds and all support obligation thereof. ABC Company's security interest is explicitly limited to obligations between Borrower and ABC Company.

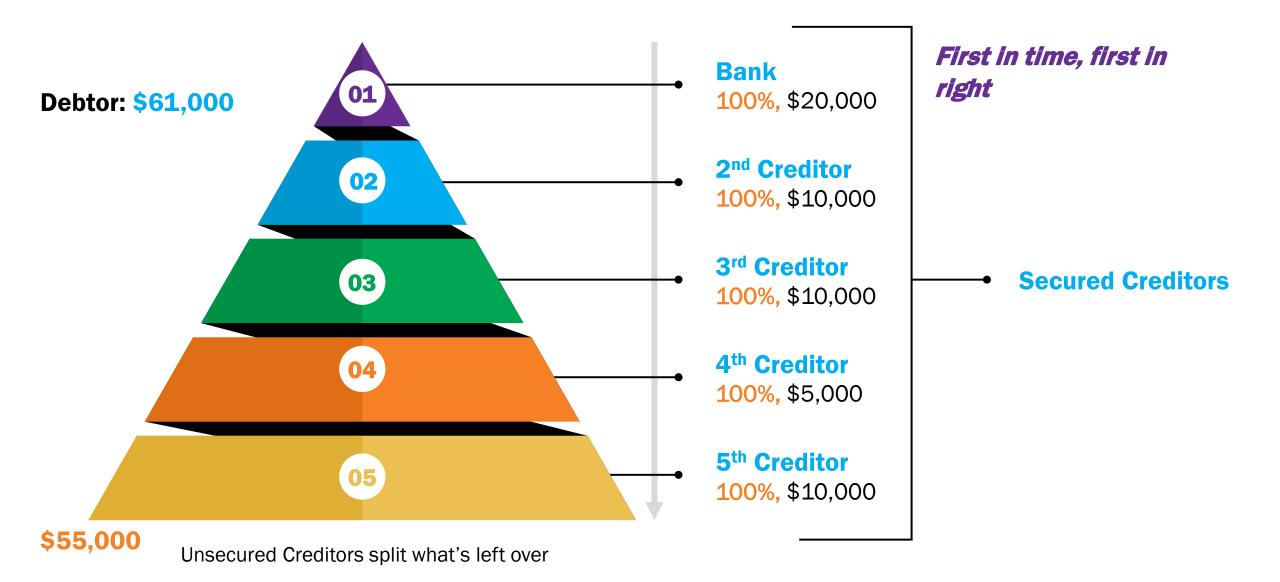
	Signature of Borrower	
	Address	
Subscribed and sworn to before me this	day of (mo.), (yr.)	
(Seal)	Notary Public	_





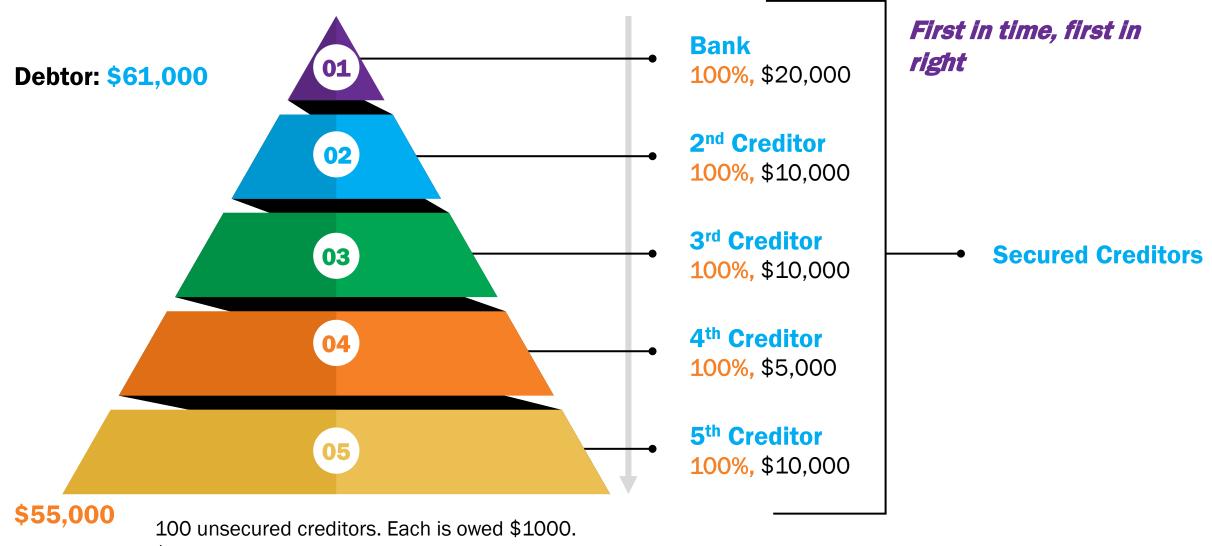
NCS

Chapter 7 Bankruptcy

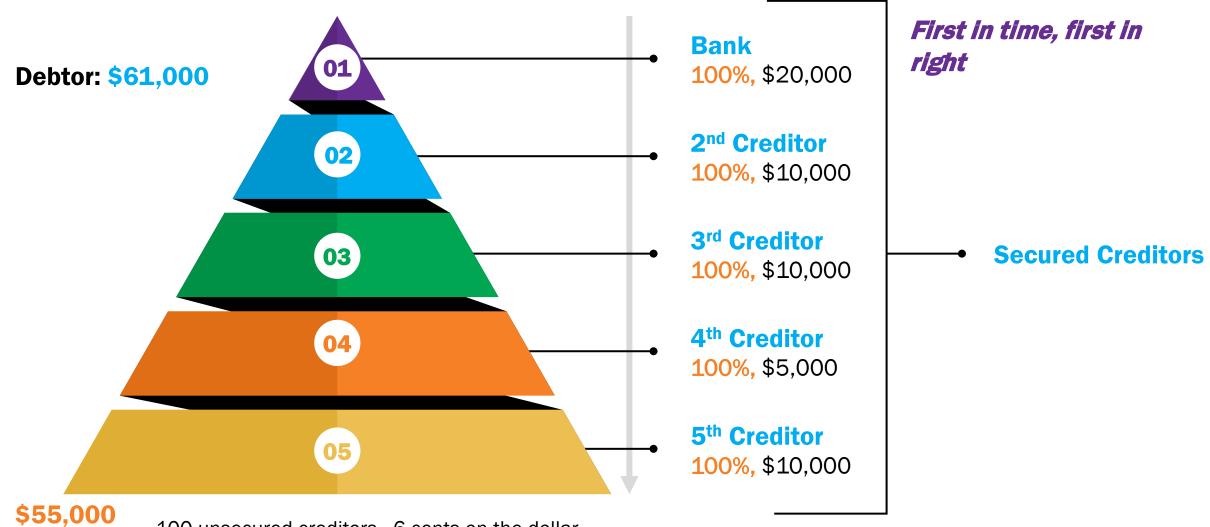


© NCS Credit | 800-826-5256 | NCScredit.com

NCS CREDIT



\$60 each is actually paid



100 unsecured creditors . 6 cents on the dollar



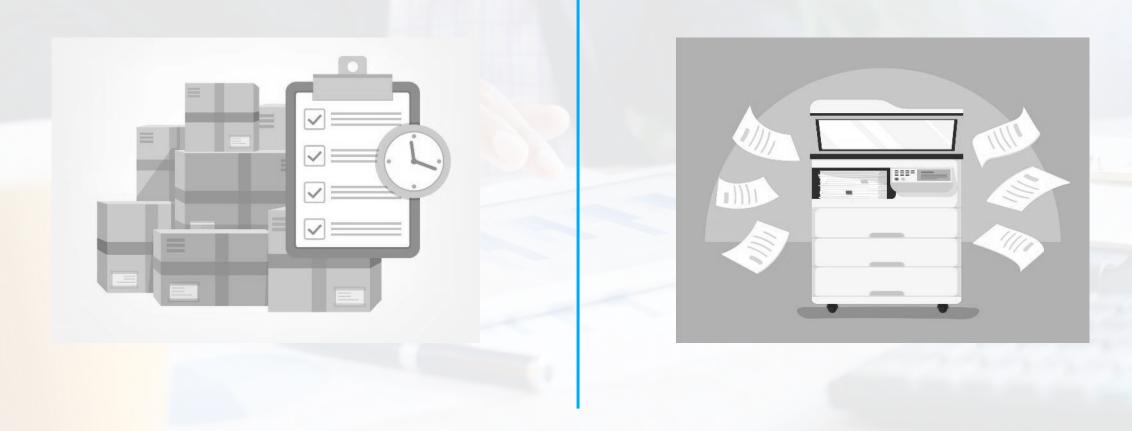
Purchase Money Security Interest





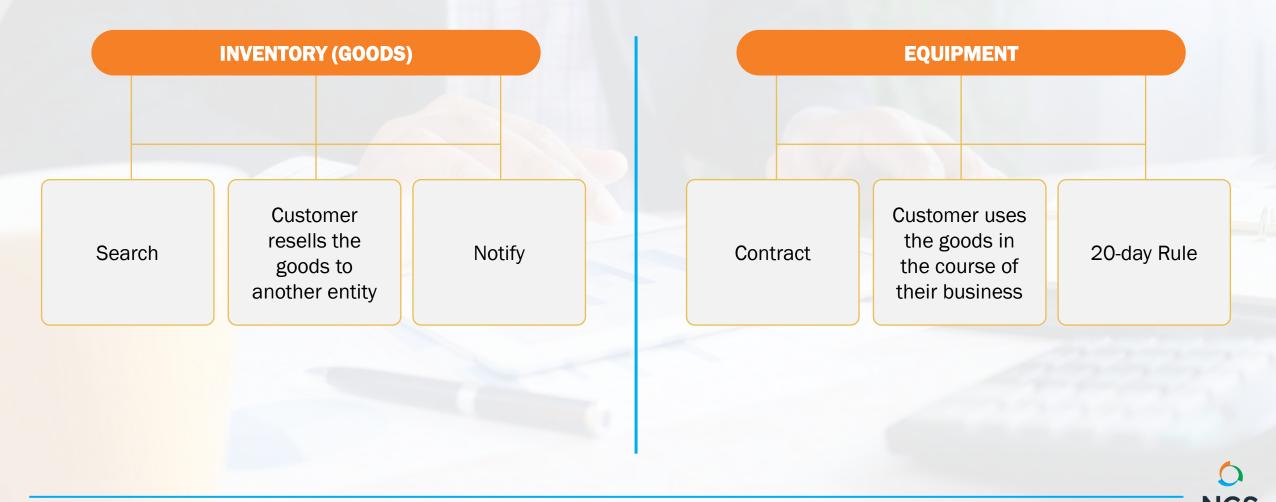
Inventory vs. Equipment

It depends on what your customer does with the goods you sell to them.



Inventory vs. Equipment

It depends on what your customer does with the goods you sell to them. Is your customer **reselling** or **using** your products in their business?



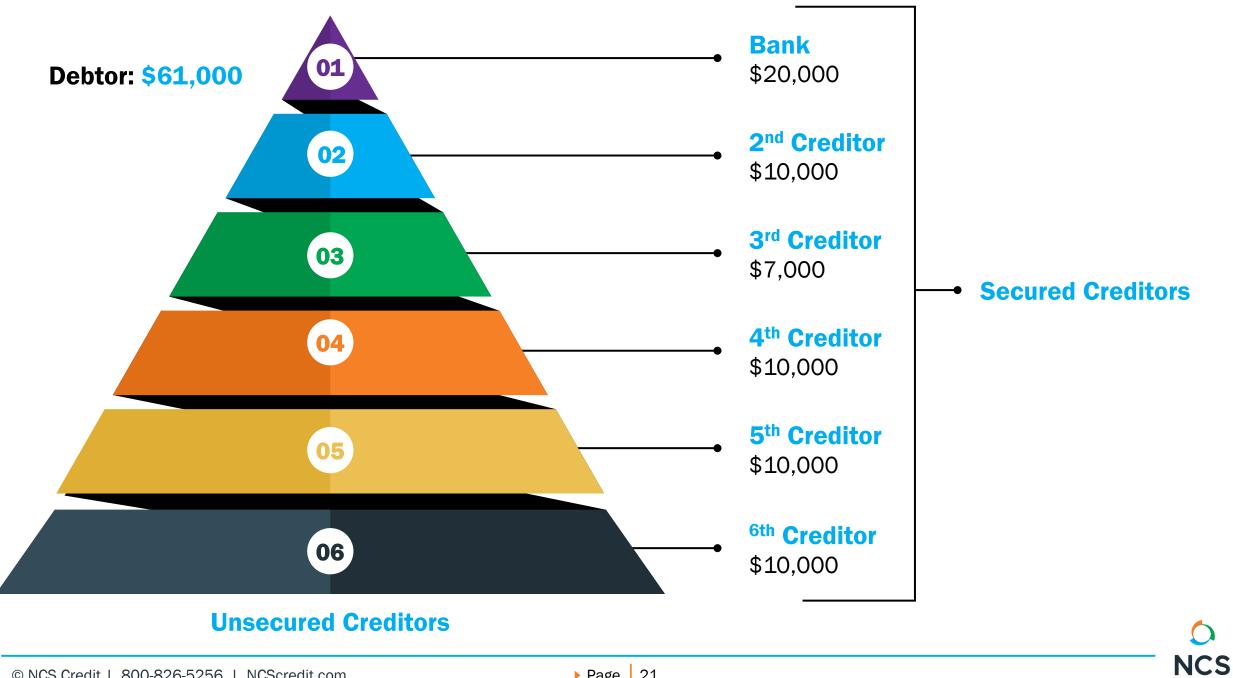
PMSI: The Value of Repossession

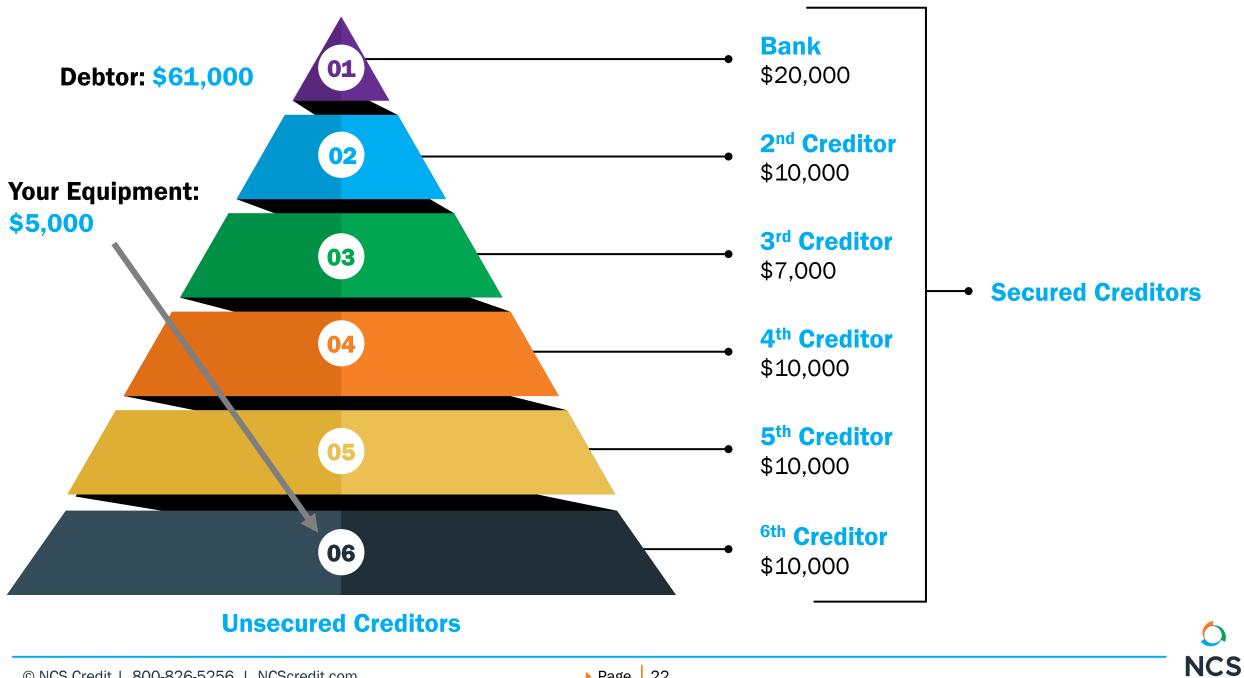
1. Resale

%

2. Differentiating your receivables



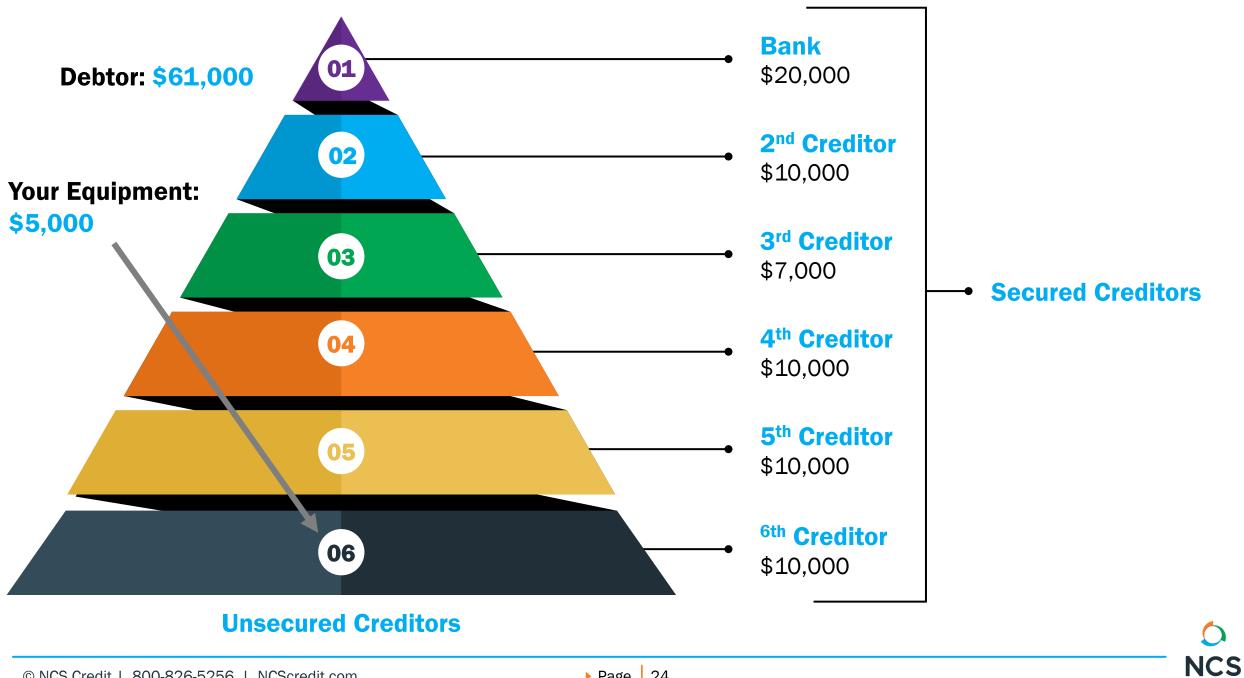




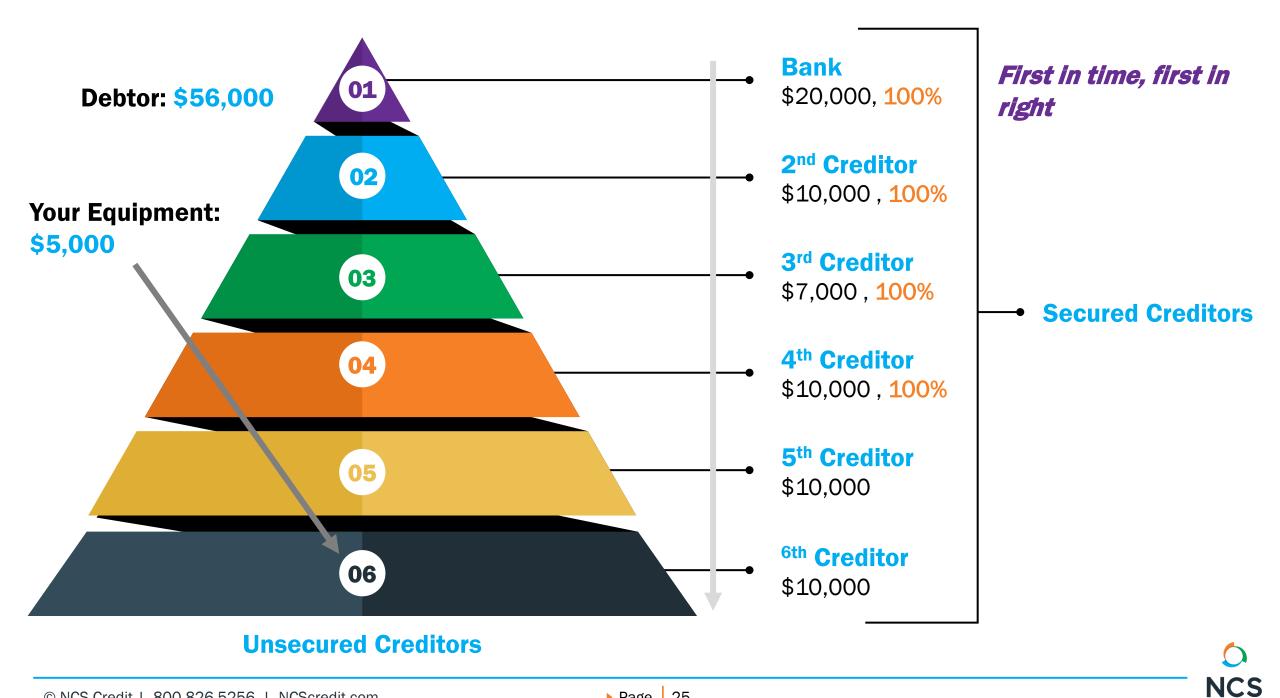
© NCS Credit | 800-826-5256 | NCScredit.com

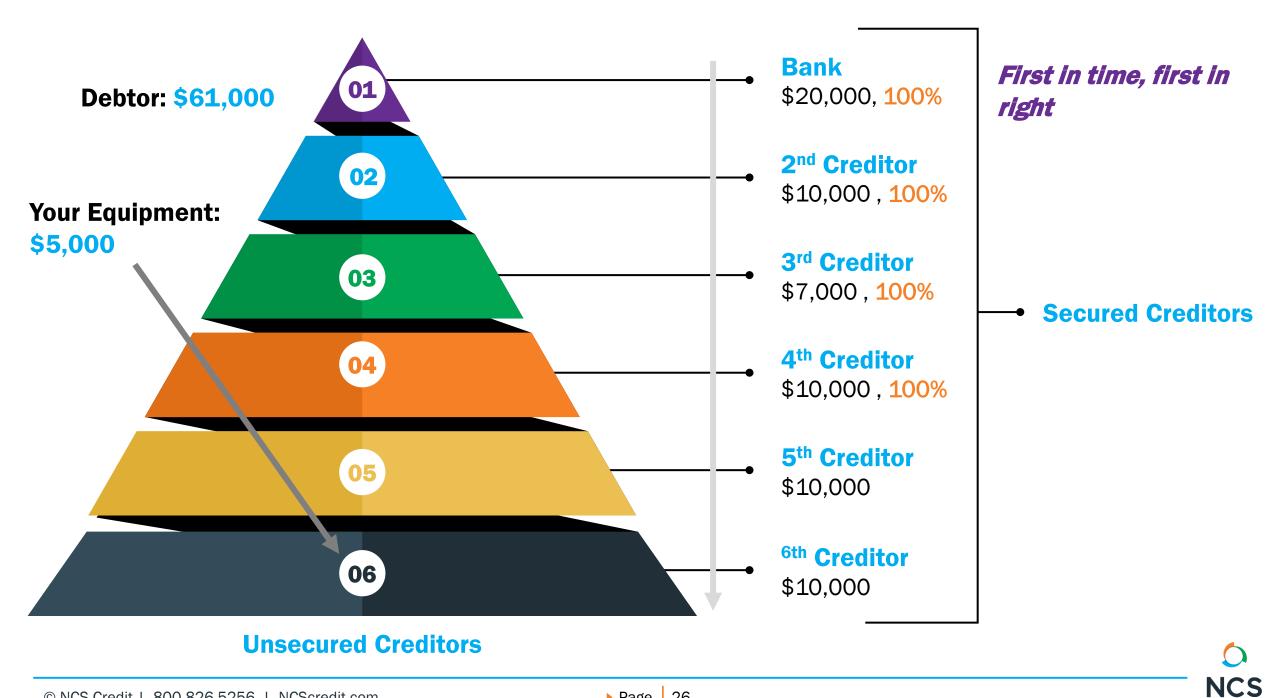
NCS

Chapter 7 Bankruptcy



© NCS Credit | 800-826-5256 | NCScredit.com







2. Financing Statement or UCC-1



Security Agreement

Creates the secured interest

Spells out terms and conditions

SECURITY AGREEMENT

This Security Agreement, made and entered in this ______day of ______, 200____, by and between SECURED PARTY NAME, beated at SECURED PARTY ADDRESS, (hereinafter "Secured Party") and DEBTOR NAME, with chief executive offices located at DEBTOR ADDRESS, and if registered, incorporated in the state of ______ (hereinafter "Debtor").

I CREATION OF SECURITY INTEREST

In consideration for the extension of credit, Debtor hereby grants a security interest in and assigns to the Secured Party the Collateral described in paragraph II below to secure payment and performance of all debts, liabilities and obligations of Debtor of any kind whenever and however incurred to Secured Party.

II COLLATERAL

To secure payment for all purchases from Secured Party, now and in the future, Debtor hereby grants Secured Party a continuing security interest in all of Debtor's presently owned or hereafter acquired (a) goods, (b) instruments, (c) promissory notes (d) Chattel paper including electronic chattel paper and tangible chattel paper, (e) documents, (f) books and records, (g) accounts, (h) accounts receivable, (i) equipment, (i) inventory, (k) commercial tott claims (l) general intrangibles, (m) payment intangibles and (h) software, together with all proceeds and all support obligations thereof. Secured Party's security interest is explicitly limited to outstanding obligations between Secured Party and Debtor.

The term "Obligations" as used in this Agreement shall mean and include all indebtedness, liabilities and obligations, liabilities and obligations of any nature, however arising whether monetary or otherwise, now existing or hereafter arising in favor of Secured Party, including any attorney's fees and expenses to which Secured Party may be entitled as further provided in this Agreement.

III DEBTOR'S OBLIGATIONS

- A. Debtor warrants and covenants: That the Collateral will be held for use, sale or lease in and for <u>Debtor</u>, b business and will be kept only at the principal place of business set forth herein (and Debtor's additional address(es) set forth with its signature, if any); Debtor will notify Secured Party in writing fifte en (15) days prior to any of the following:
 - (1) Change(s) or additions to location of any material or substantial portion of the Collateral,
 - (2) Change(s) in location of chief executive offices (if an unregistered entity),
 - (3) Change(s) in state of Incorporation (if a registered entity),
 - (4) Change(s) in state of residence (if an individual),
 - (5) Change(s) in name of Debtor's business.
- B. Debtor will notify Secured Party in writing 30 days prior of: its opening of any new places of business, or the closing of any existing places of business, or the change of name or nature of the entity including changes to state of incorporation or state of chief executive offices.

IV DEFAULT

The following shall constitute a default by Debtor:

 NAME processing
 Failure to pay the principal or my installment of principal or of interest on the indebtedness or my notes when due. In addition, Debtor shall be in default if bankruptcy or insolvency proceedings are instituted by or against the Debtor or if Debtor makes my assignment for the benefit of creditors. misrgressinglant:

 Misrepresentation or misstatement in connection with, noncompliance with or

Security Agreement

Can be a stand-alone document or exist in other forms

- Loan agreement
- Sales agreement
- Consignment agreement
- Promissory note
- Conditional sales contract
- Dealer agreement
- Or....

SECURITY AGREEMENT

This Security Agreement, made and entered in this ______day of ______, 200____, by and between SECURED PARTY NAME, boated at SECURED PARTY ADDRESS, (hereinafter "Secured Party") and DEBTOR NAME, with chief executive offices located at DEBTOR ADDRESS, and if registered, incorporated in the state of ______ (hereinafter "Debtor").

I CREATION OF SECURITY INTEREST

In consideration for the extension of credit, Debtorhereby grants a security interest in and assigns to the Secured Party the Collateral described in paragraph II below to secure payment and performance of all debts, liabilities and obligations of Debtor of any kind whenever and however incurred to Secured Party.

II COLLATERAL

To secure payment for all purchases from Secured Party, now and in the future, Debtorhereby grants Secured Party a continuing security interest in all of Debtor's presently owned or hereafter acquired (a) goods, (b) instruments, (c) promissory notes (d) Chattel paper including electronic chattel paper and tangible chattel paper, (e) documents, (f) books and records, (g) accounts, (h) accounts receivable, (i) equipment, (j) inventory, (k) commercial tort claims (i) general intrangibles, (m) payment intangibles and (h) software, together with all proceeds and all support obligations thereof. Secured Party's security interest is explicitly limited to outstanding obligations between Secured Party and Debtor.

The term "Obligations" as used in this Agreement shall mean and include all indebtedness, liabilities and obligations, liabilities and obligations of any nature, however arising whether monetary or otherwise, now existing or hereafter arising in favor of Secured Party, including any attorney's fees and expenses to which Secured Party may be entitled as further provided in this Agreement.

III DEBTOR'S OBLIGATIONS

- A. Debtor warrants and covenants: That the Collateral will be held for use, sale or lease in and for <u>Debtor</u>, business and will be kept only at the principal place of business set forth herein (and Debtor's additional address(es) set forth with its signature, if any); Debtor will notify Secured Party in writing fifte en (15) days prior to any of the following:
 - (1) Change(s) or additions to location of any material or substantial portion of the Collateral,
 - (2) Change(s) in location of chief executive offices (if an unregistered entity),
 - Change(s) in state of Incorporation (if a registered entity),
 - (4) Change(s) in state of residence (if an individual),
 - (5) Change(s) in name of Debtor's business.
- B. Debtor will notify Secured Party in writing 30 days prior of: its opening of any new places of business, or the closing of any existing places of business, or the change of name or nature of the entity including changes to state of incorporation or state of chief executive offices.

IV DEFAULT

The following shall constitute a default by Debtor:

 NAME processing
 Failure to pay the principal or my installment of principal or of interest on the indebtedness or my notes when due. In addition, Debtor shall be in default if bankruptcy or insolvency proceedings are instituted by or against the Debtor or if Debtormakes my assignment for the benefit of creditors.

 wisrgresseration:
 Misrepresentation or misstatement in connection with, noncompliance with or

Security Agreement

Credit Application Security Agreement

CEREMIT ATTICATION CEREMIT ATTICATION Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: Carparation: C		CREDTT A	PPLICATION		
Corperation: (Butter) Corperation: (Butter) Corperation: (Butter) Corperation: (PAX TELEPHONE): PAX TELEPHONE: (PAX TELEPHONE): COLAR COCOUNT NUMBER: (PAX NUMBER): COLAR COCOUNT NUMBER: (PAX NUMBER): <t< th=""><th>FIRM NAME:</th><th>CALIFICA</th><th>Sole Proprietorship / Partnership</th><th>DATE BUSINESS ESTABLISHED</th></t<>	FIRM NAME:	CALIFICA	Sole Proprietorship / Partnership	DATE BUSINESS ESTABLISHED	
CTT: STATE: DP: MALES TAX EXEMPT NUMBER: TELEPIOE: FAX TELEPIONE: FAX TELEPIONE: EMAIL ADDRESS: PRIMARY PRINCIPALS INFORMATION SOCIAL SECURITY NUMBER: SOCIAL SECURITY NUMBER: FORME OF BANK: TITLE BIETH DATE: PRIMARY PRINCIPALS INFORMATION SOCIAL SECURITY NUMBER: BIETH DATE: FORME OF BANK: TITLE DP: FORME OF BANK: PHOIE NUMBER: FORME OF BANK: FORME OF BANK: PHOIE NUMBER: FORME OF BANK: FORME MACCOUNT NUMBER: FORME OF BANK: PHOIE NUMBER: FORME MACCOUNT NUMBER: FORME OF BANK: FORME OF BANK: FORME MACCOUNT NUMBER: FORME MARGEN FORME MARGEN FORME MAGENCES - Please forward mool current financial information. EMOSHESS INAME: FORME MARGEN FORME MARGEN: FORME MARGEN: FORME MARGEN: FORME MARGEN: FORME MARGEN: FORME MAR	ADDRESS:		Corporation: (State)		
CELEPHONE: PAX TELEPHONE: PAMAL ADDRESS: PAME TERMINET: SOCIAL SECURITY NUMBER: SOCIAL SECURITY NUMBER: CIT: STATE: JP: RANK REFERENCES MAME OF BANK: PHORE NUMBER: PAIL INCOMENTION PHORE NUMBER: PHORE NUMBER: PAIL INCOMENTION CHECKING ACCOUNT NUMBER: CHECKING ACCOUNT NUMBER: CODIE NUMBER: CHECKING ACCOUNT NUMBER: CHECKING ACCOUNT NUMBER:				STATE ORIS #	
RARATY FRONCIPAL 'S INFORMATION ITLE BIRTH DATE: COME STATE: DE DOBE ADDES (Required IF & Propertionship) ITTLE BIRTH DATE: CIMINE STATE: DE DOME NUMBER: PORTON MARE OF BAIN: PRODUCT NUMBER: PORTON PORTON CAN ACCOUNT NUMBER: PORTON MARE OF DAIN: PRODUCT NUMBER: PORTON PORTON CAN ACCOUNT NUMBER: PORTON PORTON CAN ANDRER: PORTON PORTON PORTON CAN ADDRER: PORTON PORTON PORTON CAN ADDRER: PORTON PORTON PORTON CAN ADDRER: PORTON PORTON PORTON	SITY:	STATE	23P:	SALES TAX EXEMPT NUMBER:	
<form> Number THE DERTH DATE: CMIC STATE: DF: DATA REFERENCES ANAL OF BANK: PHONE NUMBER: PHONE NUMBER: FAUNT NEFFERENCES PHONE NUMBER: PHONE NUMBER: PHONE NUMBER: FAUNT NEFFERENCES PHONE NUMBER: PHONE NUMBER: PHONE NUMBER: COUNT NUMBER: PHONE NUMBER: PHONE NUMBER: PHONE NUMBER: ACCOUNT NUMBER: PHONE NUMBER: PHONE NUMBER: PHONE NUMBER: ACCOUNT NUMBER: PHONE NUMBER:<!--</td--><td></td><td>the second se</td><td>E-MAIL ADDRESS:</td><td></td></form>		the second se	E-MAIL ADDRESS:		
Indel accoss (Required # a Properties why) IRTH DATE: CITY: STATE: DF: DANK REFERENCES IMAME OF BANK: IMAME OF BANK: IMAME OF BANK: PRODE NUMBER: PHONE NUMBER: IMAME OF BANK: IMAME OF BANK: PRODE NUMBER: PHONE NUMBER: IMAME OF BANK: IMAME OF BANK: PRODE NUMBER: PHONE NUMBER: IMAME OF BANK: IMAME OF BANK: CARL MACCOUNT NUMBER: IMAME OF BANK: IMAME OF BANK: IMAME OF BANK: CARL MACCOUNT NUMBER: IMAME OF BANK: IMAME OF BANK: IMAME OF BANK: CARL ACCOUNT NUMBER: IMAME OF BANK: IMAME OF BANK: IMAME OF BANK: CARL ACCOUNT NUMBER: IMANE OF BANK: IMAME OF BANK: IMAME OF BANK: CARL MARER: PHONE NUMBER: IMAME OF BANK OF BAN		TION		SOCIAL SECURITY NUMBER:	
	AME: HOME ADDESS (Required if a Pro	optielorship)	TITLE:	BIRTH DATE:	
	CITY:	STATE:	20P;		
PHONE NUMBER: PHONE NUMBER: CARCHING ACCOUNT NUMBER: CARCHING ACCOUNT NUMBER: CARCHING ARCOUNT NUMBER: CARCHING ACCOUNT NUMBER: CARCHING ARC CARCHING ARCOUNT NUMBER: CARCHING ARCOUNT NUMBER: CARCHING ARCOUNT NUMBER: <	BANK REFERENCES				
AIX NUMBER: PAX NUMBER: CIACULATE CONSTITUUMER: CLARA ACCOUNT NUMBER: CIACULATE CONSTITUUE CLARATION NUMBER: CIACULATE CONSTITUUE CLARATION NUMBER: CIACULATE CONSTITUUE CLARATION NUMBER: CIACULATE DE ADDR OF DESPICIATION AUXIERS CACULAT NUMBER: CIACULATE DE A	MAME OF BANK:		NAME OF BANK:		
CHECKING ACCOUNT NUMBER: CHECKING ACCOUNT NUMBER: LOAN ACCOUNT NUMBER: LOAN ACCOUNT NUMBER: TRADE REFERENCES - Please forward most current financial information DUSINESS INAME: ADDRESS: DDDRESS: CITY ISTATE ZP DIVISION TO MUMBER: PROME NUMBER: PAIN NUMBER: ACCOUNT NUMBER: PAIN NUMBER:	PHONE NUMBER:		PHONE NUMBER:		
COAN ACCOUNT NUMBER: COAN ACCOUNT NUMBER: TADE REFERENCES – Plexes forward most current financial information: BUSNESS NAME: BUSNESS NAME: SUBSESS NAME: BUSNESS NAME: BUSNESS NAME: BUSNESS NAME: ADDRESS: DDRESS: DDRESS: BUSNESS NAME: BUSNESS	FAX NUMBER:		FAX NUMBER:		
TABLE REFERENCES — Please forward most current financial information. SUBJESTS FIAME: DUSRESS FIAME: CUTY ISTATE 2P DUTY ISTATE 2P PROME NUMBER: PLONE NUMBER: CACOUNT HUMBER: PLONE NUMBER: CUCUMT HUMBER: PLONE	CHECKING ACCOUNT NUMBER:		CHECKING ACCOUNT NUMBER:		
BUSINESS NAME: DUSINESS NAME: ADDRESS: ADDRESS: CITY 1 STATE 2P OTTY 1 STATE 2P PHONE NUMBER: PHONE NUMBER: CACOUNT NUMBER: PAX NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: PAX NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CACOUNT NUMBER: CALOUNT NUMBER: CA	LOAN ACCOUNT NUMBER:		LOAN ACCOUNT NUMBER:	LOAN ACCOUNT NUMBER:	
PHONE NUMBER: PHONE NUMBER: COUNT NUMBER: PAX NUMBER: ACCOUNT NUMBER: ACCOUNT NUMBER: COUNT NUMBER: ACCOUNT NUMBER: DELARATION. The signing of the septisation authorizes <= CREDITOR>>> to make an invites the above references to release information necessary of < Statistics in authorizes the above references to release information necessary of < CREDITOR>>> to make an invites the above references to release information necessary of < CREDITOR>>> is authorized to make all negatives determed necessary of < CREDITOR>>> to make an invites the above references to release information necessary of < The setting of adove references to release information necessary of < CREDITOR>>> to make an invites the above references to release information necessary of < The setting of adove references to release information necessary of < CREDITOR>>> to make an invites the above named business credit applicant, references of a poplicant, better on a invites of an adove named busines credit applicant, formation is of the applicant, hereing and all existing of subsequerity is reference and all existing of subove named clourence of all existing of subove named clouders and	DDRESS: ADDRESS:		ADDRESS:		
RAT NUMBER: PAX NUMBER: ACCOUNT NUMBER: ACCOUNT NUMBER: DECLARATION: The spring of this application authorizers <			CONTRACTOR INC.		
CCOUNT NUMBER: CCOUNT NUMBER: CCO					
<text><text><text><text><text><text><text></text></text></text></text></text></text></text>					
We are required to collect state sales tax for customers unless we are provided with an exemption certificate. X INGNATURE (Must be signed by the Primary Principal indicated above) TITLE OATE		ning of this application authorizes <<< CRED		ation on the above company or	
X SIGNATURE (Must be signed by the Primary Principal Indicated above) TITLE DATE X	DECLARATION: The signification of the second	d to make all inquiries deemed necessary to experience with us, and share this information all (Castorner) who is either a principal or the the above named business credit grantor, from orders manufactured by or distributed by serve C of all Couldonner by even distributed by serve of all couldonner by a distributed by serve all books and reports, and support all couldonner will main this Collateral in any clusteries will any change of Couldonner's name server all unpaid balances the and payable and to between all balances the and payable and the throw substrated by californie from the and throw substrated by Californie from the distributed balances of the collaterial. Custorner and throw substrated by californie from the distributed by californie from the balances of the substrated by californie from the substrates and balances by all books and the distributed by californie from the balances and throw substrates by californie from the substrates in the substrates by californie from the substrates and the substrates by californie from the substrates in the substrates by californie from th	ITOR>>> to perform the necessary credit wwetig sary for << CREDITOR>>> to make an informed determine mylou creditworthinese, <<< CREDITOR with other institutions to secure thramong, unidary of the applicant, hirredy concents to and au time to time as my be needed, in the crofit evaluation time to the any any be needed, in the crofit evaluation the proceeds from the auth, based or consigned, leased wer located, now owned and hereafter acquired in all proceeds from the auth, based or related threndy particle and the second of the crofit evaluation performed to the safe thread of the crofit and the solutions which may from time to time the new social inferent is explicitly imited to outstant bits thready make any payment, <<< CREDITOR>>> and busines encomments are the crofit the time of the or bounces nature, to color, and business to any Agricement busines to secret the time of the collation do r may notion Custome to assume the collation more authources counces and the autometer the collation is and obtaining crofit. Customer expressly aging is not based to evalue on consistive and secretion former authources of the not basines in constant on the autometer of the autometer to a may determent constant on explored the autometer to a single the autometer of constant ended to any agine material constant evaluation and the autometer to a single the autometer of constant ended to any agine material constant evaluation and the autometer and and the autometer of constant evaluation and the autometer and and the autometer of constant evaluation and the autometer and and the autometer of constant and and and and and and and and and and and and and and and and and and	DR>>> is authorized to answer it applicant resolution that its or holdes the use optimizing that its or holdes the use optimizing that its or the authorized that an authorized that rended of ablenced, site of the clustery but not imfeed to all <<< reads of a poisson and a poisson and clustery but not imfeed to all <<< reads of a poisson and a second concernent into avateence during ing obligations between <<< reads of an and the contained and and other and a second during and of insure the Cotateral second that and a second during and of insure the Cotateral of authorized and second and resolution. The following y, insolvency, or assignment for the following Statement following Statement following Statement following Statement following sets of avate by available to allow render Statement following Statement following sets on available to an available to allow render sets and second the sets on available to available to allow render sets on available to a name of available to allow render second second the second second the sets on available to a name of available to allow render second second the second second the second sec	
x	DECLARATION The seg individual, Lauthorize the sec CREDITICAD- United States (CREDITICAD- ted States) (CREDITICAD- report on the Customer by the individual croat halong in report on the Customer by the indirectly, captioneric and ge indirectly, co for the benefit CREDITICAD-sec for an example constitute of the security Aport CREDITICAD-sec for an example constitute customer and ge indirectly, constitute customer and creation of the security Aport CREDITICAD-sec for an example constitute customer and provide a second second second production customer and constitute customer and constitute customer and constitute customer and customer and customer and customer a	d to make all inquiries dermed necessary to experience with us, and share this information all (Castomer) who is either a principal or the the above named business cried grantor. Inom conditions and a second business cried grantor. Inom codes manufactured by or distributed by serve C R of Customer by second stributed by serve C R of Customer by second stributed by serve constructions of the stributed by a set is more killed by the stributed by a set customer with a backet and records, and super second second stributed by Customer for a second stributed by a stributed by a second by a second by a set of the stributed by a second stributed by a second by a second by a second by a stributed by a second stributed by a second by a second by a stributed by a second by a second by a stributed by a second by a second by	TROP->> to perform the necessary credit wwetlig sary for <	DR>>> is authorized to answer it applicant increases a consumer cost holdes the isosophicing that his or holdes the aconsumer cost and process and process increases and an endower of the cost of the aconsumer cost isos of the aconsumer cost isos of the aconsumer cost isos of the aconsumer cost isos of the aconsumer of the aconsumer and aconsumer of the aconsumer cost of the aconsumer and aconsumer of the aconsumer and aconsumer of the aconsumer aconsumer of the	
x	DECLARATION The seg individual, Lauthorize the sec CREDITICAD- United States (CREDITICAD- ted States) (CREDITICAD- report on the Customer by the individual croat halong in report on the Customer by the indirectly, captioneric and ge indirectly, co for the benefit CREDITICAD-sec for an example constitute of the security Aport CREDITICAD-sec for an example constitute customer and ge indirectly, constitute customer and creation of the security Aport CREDITICAD-sec for an example constitute customer and provide a second second second production customer and constitute customer and constitute customer and constitute customer and customer and customer and customer a	d to make all inquiries dermed necessary to experience with us, and share this information all (Castomer) who is either a principal or the the above named business cried grantor. Inom conditions and a second business cried grantor. Inom codes manufactured by or distributed by serve C R of Customer by second stributed by serve C R of Customer by second stributed by serve constructions of the stributed by a set is more killed by the stributed by a set customer with a backet and records, and super second second stributed by Customer for a second stributed by a stributed by a second by a second by a set of the stributed by a second stributed by a second by a second by a second by a stributed by a second stributed by a second by a second by a stributed by a second by a second by a stributed by a second by a second by	TROP->> to perform the necessary credit wwetlig sary for <	DR>>> is authorized to answer it applicant increases a consumer cost holdes the isosophicing that his or holdes the aconsumer cost and process and process increases and an endower of the cost of the aconsumer cost isos of the aconsumer cost isos of the aconsumer cost isos of the aconsumer cost isos of the aconsumer of the aconsumer and aconsumer of the aconsumer cost of the aconsumer and aconsumer of the aconsumer and aconsumer of the aconsumer aconsumer of the	
A DAY OF A	DECLARATION The spindwidtas, latithorize the expension of the spindwidtas, latithorize the expension of the spindwidta excel heaving and the spindwidta excel heaving and the spindwidta excel heaving and the spindwidta excel heaving a spi	d to make all inquiries derend necessary to coverience with us, and share this information all (Castomer) who is either a principal or the net allocationer) who is either a principal or the net allocation of the second second second second performance of all obligations. Customer here of all customer by or distributed by ar-sc of all customer by or distributed by ar-sc allocations and records, and super second. ar-sc CREDTOR>>> by percent are. Customer with maintain the California in the relations with maintain the California in the allocation with maintain the California . Non-payment in timp basis of California Customer tains and shares and a distributed by allocationer and pay and allocation of discole of the collaterial. Custo d herein is submitted by Customer for the pupe puper associable attorney's fee and a other puper associable attorney's fee and a other and all become effective when accepted be we are required to collect state sales tax for customer and and the customer start of customer and a start or and allocations attorney for and a lother and allocations attorney for and allocations attorney for and a	TORes- to perform the necessary credit wwedig asary for << CREDITORI>> to make an informe determine mylou creditworthinese, <<< CREDITORI>> credit applicant is a sole proprietority of the cere intervol of the applicant, hereby concerts to and au time to time as imay be needed, in the credit evaluation by grant service the applicant, hereby concerts to and au time to time as my be needed, in the credit evaluation of the applicant, hereby concerts to and au time to time as my be needed, in the credit evaluation particulation of the applicant, hereby concerts to time he results and the service the applicant of the sole performance and the sole proprietories and the sole performance and the sole proprietor to the trans- tice contained and the sole proprietor to the trans- adverse encombance and performance and business down and the timely make contained to application and the transport evaluation of the transport the Collaterial at any location of the transport the Collaterial at any location of the transport and the timely make contained to the transport of the transport to be the any to business down any Appresent between <<< GREDITOR>> and of transport of the collection of the application and expresses incurred by you in the collection you counter and expresses incurred by you in the collection you counter.	DR>>> is authorized to answer it applicant, recogniting hat his as on horizes the use of a consumer credit ation process. I rended or ablemed of a consumer credit autom process. I rended or ablemed of a consumer constraint of the second of the local process of the second of the and all ancesting or subsequently reading collegations between <<	

NCS

Financing Statement

- Records the secured interest and makes it a public record
- In effect for five years, at which time can be continued for another five-year period
- Filed in locations based on your customer's form of business

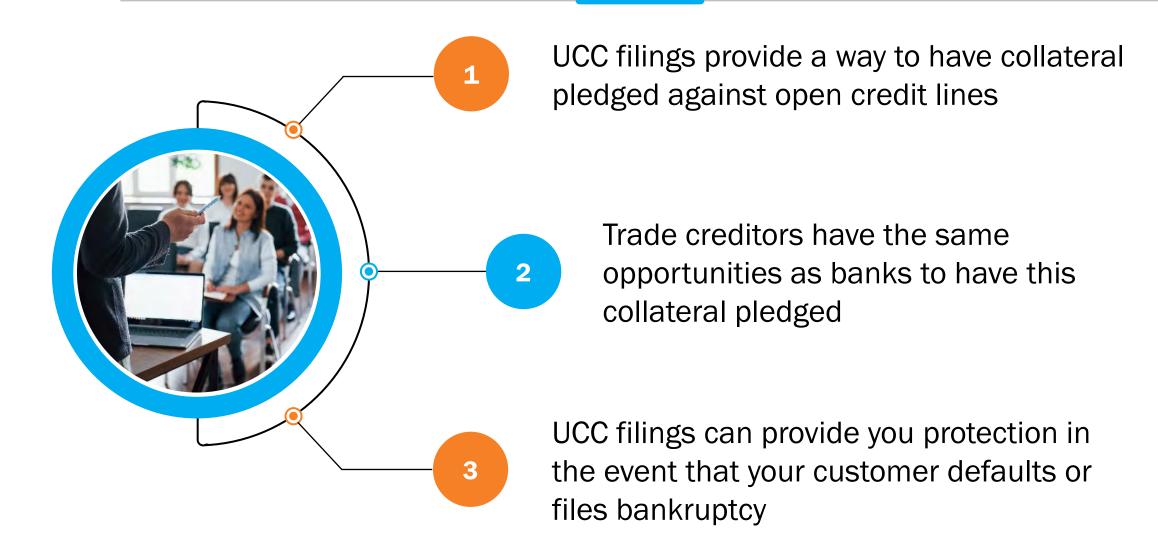
DLLOW INSTRUCTIONS (front and back) CAREFULL NAME & PHONE OF CONTACT AT FILER (spheral) (440) 461-9661 Sales(@ncscredit com SEND ADMONUEDGMENT TO: (frame and Address)			
NCS Financial Services PO Box 24101 Cleveland, OH 44124			
L	THEABOVE	SPACE IS FOR FILING OFFICE US	SE ONLY
DEBTOR'S EVACT FULL LEGAL NAME - new family case debler name (to To, CRGANZAVIEWS WARE	or 10,- do not at investele or combine names		
R TO INDIVIDUACE LAST NAME	FIRST NAME	MIDDLE NAME	SUFFD
MAILING ADDRESS	απγ	STATE POSTAL CODE	COUNTRY
A TAX'ID . SSN OR EN ACC'L NFORE W. TYPE OF ORDANIZATION ORDANIZATION	IT JURISDICTION OF ORGANIZATION	13 ORGANIZATIONAL IDN, #any	
DEPTOR ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Insertoniyaze of Cal CRISANIZATION'S NAME	leblot name (2a or 2b)- do nel abbreviale or com	uble-marmes	NONE
R 20. NOVEUAL'S LAST NAME	FIRST NAME	MIDDLE NAME	SUFED
25. MUNICUALS LIST NAME	FIRST NAME	MILLSE NAME	SOFAD
MAILING ADDRESS	DILA	STATE POSTAL-OODE	COUNTRY
2 TAN IO * SSN OR EIN ADD'L INFO RE 28 TYPEOFORGANIZATION OKGANIZATION DEBTOR	21. JURGEDICTION OF ORGANIZATION	20 ORGANIZATIONAL ICH, Pan	
SECURED PARTY'S NAME IN HAME IN TOTAL ASSIGNEE OF ASSIGNOU So, ORGANIZATION'S NAME	\$3/F) - insect lov// <u>comp</u> and used party name (3e or	(h)	NUME
R 30. INDIVIDUALES LAST NAME	FIRST NAME	MDDLE NAME	SUFFO.
the second se			
MAILING ADDRESS	chv	STATE POSTALOODE	COUNTRY
THE FINANCING STATEMENT covers the following software	SCHREEKONSIGHOR	SELLEROBYYER AC UEN	MON ACCOPILING

Factors in Financing Statements



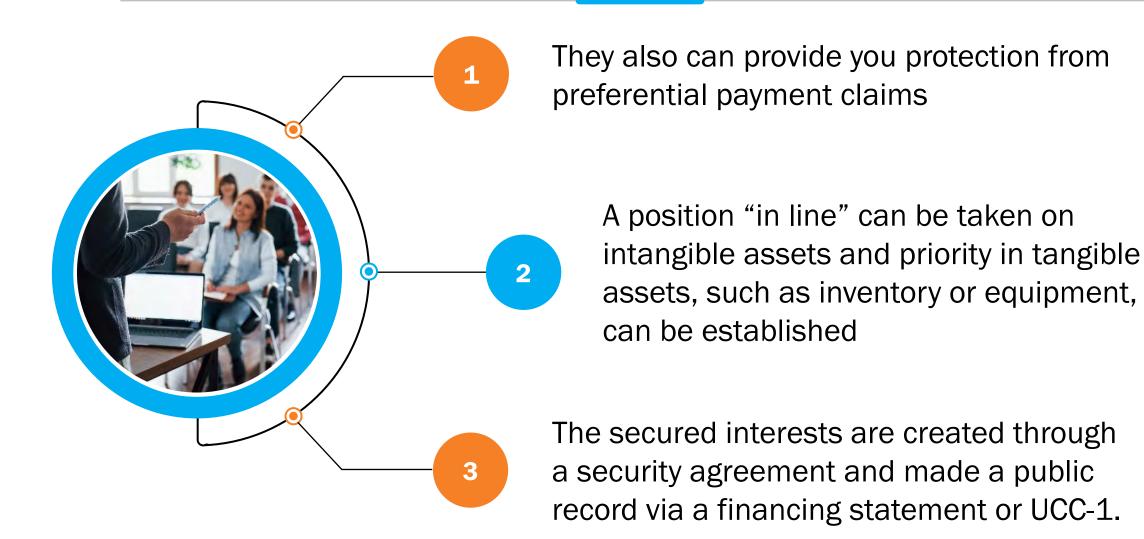
04.09, elsTauloTolis (jour and bac) CAREVILLY Avail e a Product of Constract ar Par DE Rystowe) (440) 461-9661 sales@nescredit.com setRa.convoviLContPart To: (viewe and Addreed INCS Francial Services PO Box 24101 Cleveland; OH 44124			
L.		SPAGE IS FOR FILING OTFICE U	SEONLY
DEBTOR® EXACT FULL LOCAL NAME - mentionly date deliver memory (in The CREAREATION PRAVE	or 10)-da satulalanyake ory-onitine rannay		_
TH INDA CHACULAST NAME	FIRST NAME	MIDICLE NAME	SUFFO
MADING APPENDES	GITY	STATE POSTALCODE	COUNTRY
TAXIDE SOLOR DR ADDUNTO RE 14 TYPE OF ORGANIZATION	H JURISDICTION OF GRIGANICATION	1g. CAGANUZATICNAL IDB. # sn	-
DR3MIPATION DERTOR. ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Reamony uses	1	1	MOME
SH ORGANICATION E NAME			
26 INDIMEDIAL'I LEST NAME	FIRST NAME	MIDDLE NAME	SUPER
MAILING A DORESS	cuk.	STATE POSTACOODE	CONTRACT
INTAXION SIDIGKUM ADDL BRORE 28 THE OF CREANLATION ONCANDATION DEFICIN	21 JUPESDICTION OF ORGANIZATION	OF ONOAN DATIONAL IDE, 100	
BECURED PARTY'S NAME or HAM ESTRUTAL ASSIGNCE A ASSIGNOR) (347) - your look usey and and party some (dated	ek l	NONE
Te ORGANIZATION I NAME			
TO INDUCTION TO LAST NAME	PIRET HAME	MODLENAME	SUFFO!
E. MAILING ADDRESS	ONY.	STATE POSTAL CODE	COUNTRY
This FILM CING STATEMENT covers for imports without	-		
ANTERNATIVE DESCRIPTION (Figured a) [[BERLEA RECOR]] CORE THE PROJECT STATEMENT & In the Life meeting prevential of the THE DEFATE RECORD. Sugar Addam. Transfer	SINESCONSIONS ALL SEALOR	SELLE Presive R AG, LEAL (C) on Audami	

Review of Topics Covered





Review of Topics Covered





QUESTIONS



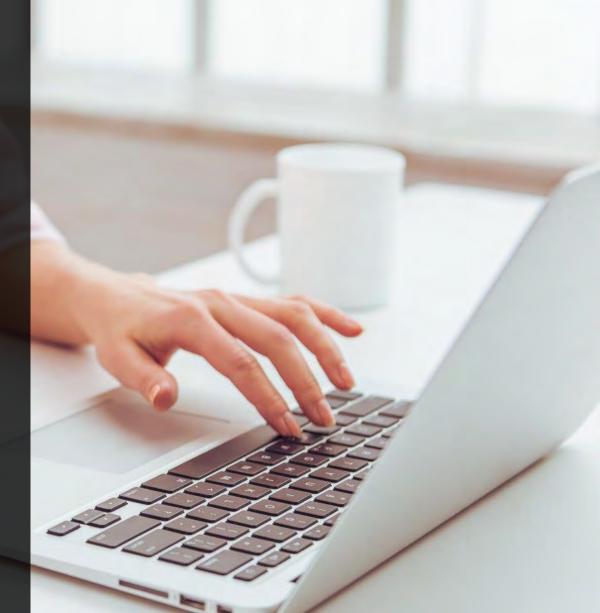
Thank you for your time!

Contact Us



www.ncscredit.com

Jerry Balley jbailey@ncscredit.com 800-826-5256 ext. 177



Education & Resources

- Don't miss our upcoming webinars! View the schedule at: <u>www.ncscredit.com/education</u>
- NCS webinars are available OnDemand. Contact us to learn more.
- View NCS Extra Credit videos on our YouTube channel: <u>http://www.youtube.com/user/NCSCredit</u>
- Follow us on Facebook, Twitter, YouTube, LinkedIn, and Instagram



